**Position: Yacht Broker**

**Location:** Haslar Marina, Gosport, Portsmouth, PO12 1NU

**Salary:** £20,000 + Benefits + Sales Commission

**Job type:** Full-time, Contract, Permanent

**Discipline:** Sales and Marketing

**Job Description:**

boatpoint is seeking a full-time Sales Executive / Yacht Broker for our new and used boat sales business. You will be based at our office in Gosport at Haslar Marina.

We are looking for someone who is an energetic self-starter who is looking to grow with our business and be a key member of our team.

Good knowledge of boats is desirable, experience in selling, a passion for boats and being on the water, as well as great administrative skills, organisational skills, and the right attitude and approach to excellent

customer service is a must.

**Company Description:**

[boatpoint](https://www.boatpoint.co.uk/) is an expanding boat sales business recently launched by the

national marina group [boatfolk](https://www.boatfolk.co.uk/haslar-marina-portsmouth). boatpoint currently has 8 offices around the UK, each uniquely situated within boatfolk marina sites. This unique positioning allows us to offer customers more than the sale or purchase of a boat but the opportunity to be part of a boating community through berthing, storage, boat care, and maintenance, as well as training and taster days for those new to boating.

**What we need from you...**

* Full driving license, held for more than a year (necessary).
* Previous experience **within a boat sales and/or customer service environment (necessary).**
* A passion for life on the water/boating (necessary).
* A real can-do positive attitude.
* Some knowledge/use of social media platforms and CRM tools (desirable).
* Ability to build rapport and understand customer needs.
* Ability to be flexible as weekend work will be required (necessary).

**Location:**

Haslar Marina, Haslar Rd, Gosport, PO12 1NU

Starting salary: £20,000 per year + Benefits + Commission on all sales that are generated.

**To apply:** In the first instance **please send your CV to info@boatpoint.co.uk**

**Reference ID: boatpoint at Haslar Marina**